

Salary per Student Credit Hour Taught at USM CoB, 2004-2005¹

Name ²	Department	2004-2005 Total SCH ³	\$ Tuition ⁴	\$ Salary ⁵	\$ Salary/SCH	\$ Salary/SCH Rank
KingE	FIN	1848	\$332,640.00	\$ 66,389.00	\$ 35.92	1
Salter	FIN	1095	\$197,100.00	\$ 84,181.00	\$ 76.88	2
Lo	ECO	741	\$133,380.00	\$ 68,641.00	\$ 92.63	3
Green	ECO	729	\$131,220.00	\$ 70,971.00	\$ 97.35	4
Lewis	MIS	930	\$167,400.00	\$ 93,552.00	\$ 100.59	5
Carter	ECO	924	\$166,320.00	\$ 99,097.00	\$ 107.25	6
Sawyer	ECO	810	\$145,800.00	\$ 86,922.00	\$ 107.31	7
Whitesell	ECO	525	\$ 94,500.00	\$ 56,497.00	\$ 107.61	8
Wong	ECO	612	\$110,160.00	\$ 68,451.00	\$ 111.85	9
SmithBill	MKT	645	\$116,100.00	\$ 74,100.00	\$ 114.88	10
Lopez	MKT	678	\$122,040.00	\$ 79,262.00	\$ 116.91	11
KingR♦	FIN	297	\$ 53,460.00	\$ 37,087.00	\$ 124.87	12
SmithBob	ACC	696	\$125,280.00	\$ 92,284.00	\$ 132.59	13
Albin	ACC	570	\$102,600.00	\$ 75,625.00	\$ 132.68	14
Sharp	ECO	528	\$ 95,040.00	\$ 70,563.00	\$ 133.64	15
Gunther	ECO	834	\$150,120.00	\$116,892.00	\$ 140.16	16
Daniel	MGT	483	\$ 86,940.00	\$ 70,022.00	\$ 144.97	17
ClarkS	ACC	636	\$114,480.00	\$ 93,253.00	\$ 146.62	18
Henderson	ACC	732	\$131,760.00	\$109,226.00	\$ 149.22	19
Monchuck	ECO	453	\$ 81,540.00	\$ 68,000.00	\$ 150.11	20
Osmonbekov	MKT	552	\$ 99,360.00	\$ 83,297.00	\$ 150.90	21
Duhon	MGT	525	\$ 94,500.00	\$ 80,310.00	\$ 152.97	22
Mixon	ECO	558	\$100,440.00	\$ 88,401.00	\$ 158.42	23
Davis	MIS	540	\$ 97,200.00	\$ 89,264.00	\$ 165.30	24
Zantow	MGT	393	\$ 70,740.00	\$ 67,258.00	\$ 171.14	25
DePree	ACC	513	\$ 92,340.00	\$ 89,420.00	\$ 174.31	26
Nissan	ECO	552	\$ 99,360.00	\$ 99,930.00	\$ 181.03	27
Tang	ECO	396	\$ 71,280.00	\$ 75,000.00	\$ 189.39	28

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Page 2

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Magruder	MIS	390	\$ 70,200.00	\$ 74,399.00	\$ 190.77	29
Pate	ACC	438	\$ 78,840.00	\$ 83,669.00	\$ 191.03	30
Bushart	MGT	438	\$ 78,840.00	\$ 89,938.00	\$ 205.34	31
Gregory	MGT	387	\$ 69,660.00	\$ 79,750.00	\$ 206.07	32
Cartee	FIN	390	\$ 70,200.00	\$ 80,500.00	\$ 206.41	33
Pereyfitte	MGT	357	\$ 64,260.00	\$ 80,983.00	\$ 226.84	34
Eisenberg	FIN	426	\$ 76,680.00	\$ 97,186.00	\$ 228.14	35
Jordan	ACC	435	\$ 78,300.00	\$ 99,404.00	\$ 228.51	36
LaFleur	MKT	390	\$ 70,200.00	\$ 90,000.00	\$ 230.77	37
Black ♦	ECO	246	\$ 44,280.00	\$ 57,866.00	\$ 235.23	38
Yang	MGT	297	\$ 53,460.00	\$ 73,355.00	\$ 246.99	39
Lindley	FIN	438	\$ 78,840.00	\$ 109,400.00	\$ 249.77	40
Michael	MGT	297	\$ 53,460.00	\$ 77,000.00	\$ 259.26	41
Brown	ACC	291	\$ 52,380.00	\$ 80,000.00	\$ 274.91	42
Shi	FIN	282	\$ 50,760.00	\$ 80,000.00	\$ 283.69	43
Rambo	ACC	255	\$ 45,900.00	\$ 73,840.00	\$ 289.57	44
Vest	MGT	288	\$ 51,840.00	\$ 85,473.00	\$ 296.78	45
BabinB	MKT	312	\$ 56,160.00	\$ 95,441.00	\$ 305.90	46
Carr	MGT	237	\$ 42,660.00	\$ 74,908.00	\$ 316.07	47
Henthorne	MKT	282	\$ 50,760.00	\$ 91,424.00	\$ 324.20	48
Hsieh	MIS	273	\$ 49,140.00	\$ 91,995.00	\$ 336.98	49
Chen	MIS	219	\$ 39,420.00	\$ 78,770.00	\$ 359.68	50
BabinL	MKT	219	\$ 39,420.00	\$ 86,223.00	\$ 393.71	51
ClarkJ	FIN	228	\$ 41,040.00	\$ 91,143.00	\$ 399.75	52
Sequeira	MGT	189	\$ 34,020.00	\$ 81,000.00	\$ 428.57	53
Lai	MIS	174	\$ 31,320.00	\$ 79,973.00	\$ 459.61	54
Crockett	ACC	240	\$ 43,200.00	\$ 115,867.00	\$ 482.78	55

¹ The 2004-2005 Academic Year was chosen to avoid complications arising after Hurricane Katrina.

² Dean, Associate Dean, Department Chairs, and Instructors are removed from the analysis. Topping also removed (bought out by grant).

³ SCHs compiled from SOAR. Only courses assigned to a particular instructor were used for the SCH count.

⁴ Assumes all students pay an in-state rate of \$180/SCH in tuition.

⁵ Source: USM Budget book applicable to the 2004-2005 Academic Year.

◆ Began Phased Retirement in 2004-2005. Therefore, the USM Budget book reflects halving these individuals' previous salaries.